

# What exactly is a VIRTUAL ASSISTANT?



Virtual assistant aka "VAs" are the self-employed individuals that carry out a wide range of administrative or technical tasks to individuals and businesses.

Of course, being 100% virtual, all of this work is done online, which gives virtual assistants the ability to work totally remote and from anywhere around the world.

Basically, as long as you've got a decent laptop, a strong Internet connection, and a committed attitude – you're already at least 80% there.

Not sure what to offer? We've listed down 100+ services that you can offer as a VA (and get paid for!).

Let's get started!



#### WRITING

- 1. Writing blog posts
- 2. Writing eBooks
- 3. Writing or editing audio/video transcriptions
- 4. Writing social media posts
- 5. Writing email newsletters/email funnels
- 6. Website/sales page copywriting
- 7. Ghostwriting
- 8. Writing product descriptions
- 9. Writing proposals
- 10. Writing scripts
- 11. Guest posting
- 12. Writing email courses



#### **ADMIN/ MANAGEMENT**

- 13. Customer service through email or chat
- 14. Monitoring and responding to emails
- 15. Managing blog comments
- 16. Managing social media comments
- 17. Live webinar assistance
- 18. Order fulfillment
- 19. Ordering supplies
- 20. Ordering, packaging, and sending gifts to clients
- 21. Writing job listings
- 22. Repurposing content
- 23. Taking meeting minutes
- 24. Managing blog editorial calendars
- 25. Following up with leads/clients
- 26. Guest post screening
- 27. Managing online communities
- 28. Optimizing blog posts with images, linking to other blog posts, and adding CTAs (Call to Actions)
- 29. Giveaway management
- 30. Managing payments and invoicing
- 31. Handling payroll
- 32. Processing orders and refunds



#### **GRAPHIC DESIGN**

- 33. Creating graphics for blog posts
- 34. Photo editing
- 35. Creating slides for webinars or workshops
- 36. Designing business cards, flyers, logos, menus, signage, etc.
- 37. Creating social media graphics or Pinterest pins
- 38. Creating brand style guides
- 39. Designing eBooks or PDFs for newsletter opt-ins
- 40. Creating GIFs
- 41. Creating logos
- 42. Creating packaging design
- 43. Creating infographics
- 44. Designing email templates



### **DIGITAL MARKETING**

- 45. Formatting blog posts
- 46. Updating websites and plugins
- 47. Website security and backups
- 48. Website SEO
- 49. Webinar setup
- 50. Analytics reporting (Google Analytics, email, social media, etc)
- 51. Setting up goals in Google Analytics
- 52. Setting up UTM goals to track website traffic
- 53. Setting up or managing email lists
- 54. Setting up newsletter opt-in forms and sequences
- 55. Setting up secure websites (https)
- 56. Database creation and management
- 57. Setting up eCommerce shipping rates
- 58. Web design/maintenance
- 59. Creating surveys and online forms
- 60. Creating and managing affiliate programs
- 61. Digital course creation
- 62. Producing and managing marketing campaigns
- 63. Managing ecommerce sites
- 64. Setting up sales funnels
- 65. Lead generation
- 66. PPC management
- 67. Outreaching for backlink opportunities
- 68. Managing outreach campaigns
- 69. Organizing and maintaining inventory levels
- 70. Inventory forecasting
- 71. Creating marketing reports



## **SOCIAL MEDIA**

- 72. Scheduling social media updates
- 73. Creating and managing Pinterest accounts
- 74. Creating and managing promoted Pins
- 75. Creating Facebook ads
- 76. Managing Facebook groups
- 77. Setting up and managing LinkedIn groups
- 78. Creating social media polls
- 79. Scheduling Pinterest pins via Tailwind
- 80. Creating and managing Instagram posts
- 81. Responding to social media messages
- 82. Scheduling messages in ManyChat
- 83. Scheduling Messenger campaigns
- 84. Managing Instagram Direct Messages
- 85. Replying to comments
- 86. Outreaching to influencers



#### RESEARCH

- 87. Researching keyword opportunities
- 88. Researching guest post opportunities
- 89. Product research
- 90. Market research
- 91. Software and program research
- 92. Product price comparison
- 93. Licensing research
- 94. Patent research
- 95. Competition research
- 96. Creating SWOT analysis
- 97. Sponsorship research
- 98. Product sourcing
- 99. Researching and summarizing industry news
- 100. Hashtag research

